# Kootenay Global Energy Absolute Return Fund



The Kootenay Global Energy Absolute Return Fund LP ("LP") investment objective is to maximize absolute returns in the energy sector while minimizing volatility. The Fund intends to achieve this objective through superior securities selection in both long and short investment positions.

The fund will vary the allocation of long and short positions depending on its view of energy macroeconomic fundamentals and investment opportunities. The Fund seeks to identify securities that trade above or below their intrinsic value and will take positions that anticipate share prices migrating to intrinsic value.

The Fund will overweight certain subsectors in the energy industry, as well as asset classes, including

The Kootenay Energy RSP Fund ("Trust") investment objective is to realize capital appreciation by investing in Partnership Interests of the Kootenay Global Energy Absolute Return Fund LP.

#### **Fund Governance**

#### **Kootenay Advisory Committee**

Robert Booth, QC Tom Ebbern, BSc, MBA Ira Gluskin Matt Janisch, BSc, MBA

Brian Lavergne, BSc H. Cameron Ross, Major General (ret'd)

Chris Theal, CFA, CIM

Partner, Bennett Jones LLP

Chief Financial Officer, Northwest Upgrading

Co-founder & Vice Chairman, Gluskin Sheff & Associates Vice-President & CFO, Legacy Oil + Gas Inc.

President & CEO, Storm Resources Ltd. President, HCR Security International

President & CEO, Kootenay Capital Management Corp.

Relative Performance

### About the Managers

Kootenay Capital Management Corp. is an independent, Calgary-based asset management firm operating a directional long/short energy fund. The fund is managed by two top-ranked oil and gas analysts, Chris Theal and Leon Knight. Both have been independently recognized for their energy sector knowledge, idea generation and stock picking.

#### Chris Theal, CFA, CIM, President & CEO

Prior to founding Kootenay, Mr. Theal was an oil and gas analyst for thirteen years, most recently as Global Coordinator, Oil & Gas Research at Macquarie Securities. Mr. Theal was Head of Research and a member of the Executive Committee at Tristone Capital – a global energy investment boutique – prior to Macquarie acquiring Tristone in 2009. Prior thereto, Mr. Theal was an oil and gas analyst at CIBC World Markets. Mr. Theal is a CFA Charterholder and holds the Canadian Investment Manager designation. He has a MBA in Finance, from the University of British Columbia, an undergraduate degree in economics, with distinction, from Royal Roads Military College. He was an officer in the Canadian Navy and was awarded the United Nations Peacekeeping Services medal for UN service during the embargo of Haiti in 1994.

**Leon Knight, CFA, Chief Operating Officer**Prior to joining Kootenay, Mr. Knight was a Business Analyst for a Calgary based Senior Independent oil and gas producer and was engaged in strategy, planning, and business development activities for the company's international operations. Prior thereto, Mr. Knight worked alongside Mr. Theal as a member of the research team at Macquarie Securities and Tristone Capital for six years until 2010, most recently as a Senior Research Analyst. From 2008 through 2010, Mr. Knight was a publishing analyst and was recognized as the #5 top stock picker overall in Canada for 2009 by the Globe and Mail/StarMine Analyst Awards. Mr. Knight is a CFA Charterholder and holds a Bachelor of Commerce with a major in Finance from the University of Calgary

Since

Inception<sup>2</sup>

#### Global Energy Absolute Return Fund

Inception Date Launch date Structure Fund Type Fund Status Registered Tax Plan Status Mutual Fund Trust Class A Mutual Fund Trust Class F LP Initial Series Unit Price 1,113 Trust Class A Unit Price (KCM100) Trust Class F Unit Price (KCM101) Eliaibility

Valuations

Purchase Frequency Redemptions Min. Investment Term Management Fee

Performance Distribution High Water Mark Hurdle Rate

Risk Tolerance

18-May-11 July 2011

GP / LP: Mutual Fund Trust Long / Short Equity

Eligible (Through Trust)

KCM100 KCM101

11.66 11.72

Accredited & Eligible Investors Monthly

Monthly Monthly (30 days notice)

180 Days

2% Class A; 1% Class F

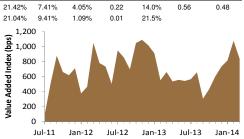
20% above high water mark Yes. No reset

None Hiah

Monthly Returns (LP Initial Series)									Kootenay	S&P/TSX	Value				
	Jan	Feb	Mar	Ápr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Fund	Energy <sup>1</sup>	Added
2014	0.10%	6.84%	2.81%										9.96%	9.65%	0.31%
2013	1.05%	(3.75%)	1.29%	(3.86%)	3.03%	(3.17%)	4.55%	2.86%	(1.43%)	4.00%	1.00%	3.43%	8.79%	13.32%	(4.53%)
2012	1.07%	3.19%	(1.78%)	(2.64%)	(10.12%)	(2.36%)	10.01%	1.37%	1.07%	3.54%	(2.59%)	(0.68%)	(1.18%)	(4.83%)	3.65%
2011	-	-	-	-	-	-	0.19%	(3.76%)	(10.29%)	9.45%	(0.18%)	(0.36%)	(5.83%)	(12.93%)	7.10%
Since Inception (Annualized)										4.05%	1.09%	2.96%			

1-Yr

	1-Mo	3-Мо	6-Mo						
Kootenay Fund	2.81%	9.96%	19.45%						
S&P/TSX Capped Energy TRI	5.58%	9.65%	14.24%						
1,200									
1,100 -			1						
يَّ 1,000		1							
Relative Performance 1,000 - 1,000 - 900 -	<b>\</b>								
800 - V									
700									
Jul-11 Jan-12 Jul-12 Jar	n-13 Jul	l-13 Ja	n-14						
Kootenay Fund (Class A)									
—S&P/TSX Capped Energy TRI									



Sharpe

Ratio

Volatility

To S&P/TSX Energy<sup>1</sup>

Beta

Value Added Index is Kootenay return relative to the S&P/TSX Capped Energy Total Return Index since inception

# Fund Details

Directional long / short Fund Type Investment Focus Energy equities Investment Style Fundamental value Prime Broker CIBC World Markets Inc. Fund Administrator Pinnacle Canada Fund Administration KPMG LLP Auditor Bennett Jones LLP Legal Counsel

# For more information contact

403.258.2555 Telephone Fax 403.258.2559 Email info@kootenaycapital.com Website www.kootenaycapital.com ctheal1@bloomberg.net Bloomberg

Chris Theal, CFA, CIM ctheal@kootenaycapital.com W: 403-258-2552

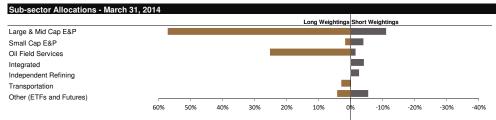
Leon Knight, CFA lknight@kootenaycapital.com

C: 403-612-8735

W: 403-258-2541 C: 403-880-0767

Portfolio Overview - March 31, 2014 Exposures: Gross Long 91.0% Gross Short 29.0% 62.0% Cash 9.0% Number of Long Holdings 25 Number of Short Holdings 12

Top 5 Long Equity Holdings - March 31, 2014 Spartan Energy 6.7% 2 5.9% Encana Corp Legacy Oil + Gas 5.7% 3 Tourmaline Oil 5.5% Canyon Technical Services 5.1% Top 10 Holdings Concentration 53.0%



Small Cap E&P includes market capitalization < \$300 million.

<sup>1</sup> Fund benchmark is the S&P/TSX Capped Energy Total Return Index. <sup>2</sup> Returns are annualized

Benchmark performance is measured from commencement of asset allocation of the Kootenay fund, prices are based from July 18, 2011 close

Returns are in Canadian dollars; Kootenay Fund returns calculated are net of transaction costs, management and performance fees

Cash excludes proceeds held from securities sold short.

Top 10 Holdings Concentration is the ratio of the top ten positions as percentage of assets under management

Sector weightings calculated as percentage of assets under management.

The above is provided for information purposes only and is qualified in its entirely by way of the offering memorandum, which is available to qualified investors.

# Kootenay Global Energy Absolute Return Fund

### **Important Disclosures**

#### Kootenay Capital Management Corp.

Kootenay Capital Management Corp. is the Adviser to the Kootenay Global Energy Absolute Return Fund LP. The company is registered in Alberta, Ontario, British Columbia, Saskatchewan and Quebec under the provisions of the Securities Act in the categories of Portfolio Manager, Investment Fund Manager and Exempt Market Dealer.

Suite 1920, 215 9th Avenue SW Calgary, AB T2P 1K3 403.258.2555 info@kootenaycapital.com www.kootenaycapital.com

### Kootenay Global Energy Absolute Return Fund LP

The Kootenay Global Energy Absolute Return Fund Limited Partnership is a limited partnership formed under the laws of Alberta. The primary objective of the Partnership is to maximize absolute returns in the global energy sector for the purpose of realizing capital gains and investment income from such investments.

#### Kootenay Energy RSP Fund

The Kootenay Energy RSP Fund is an unincorporated, open-ended mutual fund trust governed by the laws of Alberta. The primary objective of the Fund is to realize capital appreciation and investment income by investing in Partnership Interests of the Kootenay Global Energy Absolute Return Fund Limited Partnership. Units of the Fund are listed on FundSERV under the symbol KCM100 for Class A Units and KCM101 for Class F Units.

#### **Benchmark**

The constituents of the S&P/TSX Capped Energy Total Return Index (SPTSEN) are a subset of the constituents of the S&P/TSX Composite Index that have been classified according to the Global Industry Classification Standard. The relative weight of any single index constituent is capped at 25%. The S&P/TSX indices are calculated and managed by S&P Indices and set forth the performance of well known, broad-based market statistics. The benchmark is not necessarily representative of our management style and is included for discussion purposes only.

#### Confidentiality

The information contained herein, including any attachment(s), is provided by Kootenay to the intended recipient solely for information purposes. Any dissemination, re-distribution or other use of this message by any recipient is unauthorized. The information contained herein is confidential and proprietary. Any reproduction of this information, in whole or in part, without Kootenay's prior written consent is prohibited. Past performance may not necessarily be repeated and is no guarantee or projection of future results.

## Eligibility

The information contained herein does not constitute an offer or solicitation by anyone in the United States or in any other jurisdiction in which such an offer or solicitation is not authorized or to any person to whom it is unlawful to make such an offer or solicitation. Prospective investors who are not resident in Canada should contact their financial advisor to determine whether securities of the Fund may be lawfully sold in their jurisdiction.

For accredited investor requirements please consult the Fund's offering documents or a financial advisor.

#### Definitions

Alpha - a risk-adjusted measure of active return on an investment in excess of a benchmark (value added by active fund management). Sharpe Ratio can be used to measure relative Alpha.

Beta - represents the tendency of the fund's return to respond to market swings. <1 means the fund has less volatile returns than the index.

Correlation - measures how two instruments (fund and index) move in relation to each other: +1 is perfect positive correlation.

Sharpe Ratio - is a measure of the excess return (or risk premium) per unit of standard deviation in an investment. Excess return is defined as return in excess to the yield on the Canadian 90-day Treasury Bill.

Standard Deviation - is a measurement of investment volatility (up and down) that illustrates how much dispersion there is from the mean. The lower standard deviation the closer the data points are to the mean.

### **Kootenay Service Providers**

Prime Broker - CIBC World Markets

Fund Administrator - Pinnacle Canada Fund Administration

Auditor - KPMG LLP

Legal Counsel - Bennett Jones LLP

#### Notes:

<sup>1</sup> Fund benchmark is the S&P/TSX Capped Energy Total Return Index.

Benchmark performance is measured from commencement of asset allocation of the Kootenay fund, prices are based from July 18, 2011 close.

Returns are in Canadian dollars.

Kootenay Fund returns are the initial Kootenay LP Class 'A' series calculated net of transaction costs, management and performance fees.

Cash excludes proceeds held from securities sold short.

Top 10 Holdings Concentration is the ratio of the top ten positions as percentage of assets under management.

Sector weightings calculated as percentage of assets under management.

The above is provided for information purposes only and is qualified in its entirely by way of the offering memorandum, which is available to qualified investors.